

New

09/21/2026

To: Motorola Solutions, Inc. ("Motorola")
500 W. Monroe St.
Chicago, IL 60661

Re: [Rusk County Emergency Service District #1](#)

Contract Name / Number: HGAC RA05-21

Proposal / Quote Ref (required): [QUOTE-3823308](#)

[Rusk County Emergency Service District #1](#) does not have a formal purchase order system. This Notice to Proceed (NTP) serves as authorization for Motorola Solutions to place an order and invoice for the communication equipment and services as referenced on [Proposal / QUOTE-3823308](#) dated [09/17/2026](#) for the purchase price of [\\$1,678,315.44](#) subject to the terms and conditions of HGAC RA05-21.

[Rusk County Emergency Service District #1](#) agrees to pay Motorola Solutions "Net 30 days from receiving an invoice" for the equipment and services.

Title and Risk of Loss to Equipment shall pass to Customer upon shipment from Motorola. Unless otherwise agreed by the parties in writing, shipment will be made in a manner determined by Motorola. This NTP will take precedence with respect to conflicting or ambiguous terms.

Customer affirms that execution of this Agreement is the only Notice to Proceed that Motorola will receive for the term of this Agreement. Customer will not issue a purchase order or other funding documentation in order to pay Motorola per this Agreement. Customer affirms funding has been encumbered for this order in accordance with applicable law and will pay all proper invoices as received from Motorola solely against this Agreement.

Define Other Payment Milestones (if any):

Unless otherwise agreed upon in writing, invoices will be billed based on equipment shipped, services rendered, and standard payment terms and milestones. Once billed, invoices shall be sent and emailed to the Customer at the following address:

[P.O. Box 1911 Henderson TX 75652](#)

Invoices should reference [Please indicate if there are any specific references required on Motorola Invoice]:

The Equipment will be shipped to the Customer at the following address:

[1515 Whipporwill, Henderson TX 75652](#)

The ultimate destination address (if different from the ship to above) where the Equipment will be delivered to Customer is:

Customer may change shipment information by giving written or electronic notice to Motorola.

If you have any questions regarding this order, please feel free to contact [David Burks](#), dburks@ruskcountyfire.org, 903-657-8571

Sincerely yours,

By: _____ X
[David Burks](#)
[ESD Board President](#)

09/17/2026

RE: Motorola Quote for 150 APX Next XE with 5500

Dear Michael Searcy,

Motorola Solutions is pleased to present RUSK COUNTY EMERGENCY SERVICE DISTRICT #1 with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide RUSK COUNTY EMERGENCY SERVICE DISTRICT #1 with the best products and services available in the communications industry. Please direct any questions to Joel Cutright at joelcutright@callmc.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Joel Cutright

Motorola Solutions Manufacturer's Representative



Shipping Address:
RUSK COUNTY EMERGENCY
SERVICE DISTRICT #1
1515 WHIPPOORWILL ST
HENDERSON, TX 75652
US

Quote Date:09/17/2026
Expiration Date:11/22/2026
Quote Created By:
Joel Cutright
joelcutright@callmc.com

End Customer:
RUSK COUNTY EMERGENCY SERVICE
DISTRICT #1
Michael Searcy
msearcy@ruskcountytx.gov
903-658-7477

Contract: 38451 - TXWARN 2025
AGREEMENT: STATE OF TEXAS

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
	APX™ NEXT	APX NEXT XE 4G LTE PLUS 5G					
1	H55TGT9PW8BN	PORTABLE RADIO APX NEXT; ALL-BAND MODEL 4.5	150		\$13,603.26	\$8,314.42	\$1,247,162.64
1a	QA10128AB	ALT: BATTERY LI-ION IMPRES 2 IP68 5500T UL DIV 2 XE	150				
1b	QA05509AB	DEL: DELETE UHF BAND	150				
1c	QA09001AM	ADD: WIFI CAPABILITY	150				
1d	QA01427AK	ALT: APX NEXT XE HOUSING GREEN	150				
1e	QA02006AE	ADD: APX NEXT XE M4.5 RUGGED RADIO	150				
1f	H499KC	ENH: SUBMERSIBLE (DELTA T)	150				
1g	H797DW	SOFTWARE LICENSE ENH: DVP-XL ENCRYPTION AND ADP	150				



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products. Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1h	Q498BN	SOFTWARE LICENSE ENH: ASTRO 25 OTAR W/ MULTIKEY	150				
1i	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	150				
1j	BD00010AB	ADD: SECURITY BUNDLE	150				
1k	QA07680AA	ADD: MULTI SYSTEM OTAR	150				
1l	QA09113AA	ADD: BASELINE RELEASE SW	150				
1m	Q387CB	ADD: MULTICAST VOTING SCAN	150				
1n	QA01767BL	ADD: P25 LINK LAYER AUTHENTICATION	150				
1o	QA03399AK	ADD: ENHANCED DATA	150				
1p	BD00001AA	ADD: CORE BUNDLE	150				
1q	QA09028AA	ADD: VIQI VC RADIO OPERATION	150				
1r	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	150				
1s	QA00580BA	ADD: TDMA OPERATION	150				
1t	Q361CD	ADD: P25 9600 BAUD TRUNKING	150				
1u	H38DA	ADD: SMARTZONE OPERATION	150				
1v	QA09030AB	ADD: MOTOROLA APX HOSTED RADIOCENTRAL	150				
1w	QA10116AA	ADD: AT&T US ACTIVE PSIM	150				
2	PMNN4896A	PORTABLE RADIO BATTERY IMPRES 2 LI-ION IP68 UL2054 DIV 2 5550T	15		\$307.00	\$220.93	\$3,313.95
3	LSV01S03082A	RADIOCENTRAL PROGRAMMING	150	5 YEARS	\$168.00	\$165.62	\$24,843.00
4	PSV01S02944A	PROVISIONING SUPPORT	1		\$0.00	\$0.00	\$0.00
5	LSV01S03446A	APX NEXT DMS ESSENTIAL	150	5 YEARS	\$403.80	\$398.07	\$59,710.50
6	PSV03S02463A	APX DMS PROVISIONING PD1	1		\$0.00	\$0.00	\$0.00
7	SSV01S01406A	SMARTCONNECT	150	5 YEARS	\$375.00	\$375.00	\$56,250.00



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Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
8	SSV01S01476A	SMARTLOCATE	150	5 YEARS	\$375.00	\$375.00	\$56,250.00
9	SSV01S01907A	SMARTMAPPING	150	5 YEARS	\$375.00	\$375.00	\$56,250.00
10	SSV01S01407A	SMARTPROGRAMMING	150	5 YEARS	\$375.00	\$375.00	\$56,250.00
11	PMMN4152B	XVE500 DIV 1 REMOTE SPEAKER MIC, HIGH IMPACT GREEN WITHOUT KNOB, UL	150		\$756.00	\$596.22	\$89,433.00
12	PMPN4591B	CHARGER, DESKTOP MULTI UNIT IMPRES 2, 6 DISPLAY, US	3		\$1,925.24	\$1,423.45	\$4,270.35
13	PMPN4604B	CHARGER, DESKTOP SINGLE UNIT IMPRES 2 FAST, US/NA	150		\$221.65	\$163.88	\$24,582.00

Grand Total
\$1,678,315.44(USD)
Notes:

- The Pricing Summary is a breakdown of costs and does not reflect the frequency at which you will be invoiced.

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/product-terms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



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Line #	Item Number	Parametric Data
1v	QA09030AB	PROVAGID = b9ec35fc-731b-4bb7-862b-83a341e42e5b,TEMAILAR = msearcy@ruskcountytxfire.gov,CUSTNAME = Michael, Searcy,CCID = rc.ruskcountytxfire.gov.1036640044,SYSTEMID = 01A7,CLREGION = usgv,PROD ID = APXNEXT
1w	QA10116AA	ENDUSERT = FIRE PROTECTION SERVICES
4	PSV01S02944A	TEMAILAR = msearcy@ruskcountytxfire.gov,CUSTNAME = Michael, Searcy,SYSTEMID = 01A7
6	PSV03S02463A	PROVAGID = b9ec35fc-731b-4bb7-862b-83a341e42e5b,TEMAILAR = msearcy@ruskcountytxfire.gov,CUSTNAME = Michael, Searcy,CCID = rc.ruskcountytxfire.gov.1036640044,SYSTEMID = 01A7,CLREGION = usgv,PROD ID = APXNEXT



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Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Tax Exemption Status

Signatures (As required)

NOTE: When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a case number.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**

Quote Comparison

Item	Quan.	1st Quote	2nd Quote	Difference	Total 1st	Total 2nd
APX Handheld	150	\$ 8,434.02	\$ 8,314.42	\$ (119.60)	\$ 1,265,103.00	\$ 1,247,162.64
Extra Batteries	15	\$ 224.11	\$ 220.93	\$ 0.30	\$ 3,361.51	\$ 3,313.95
Radio Central Programming	1		\$ 24,843.00	\$ 24,843.00		\$ 24,843.00
APX DMS Essential	150	\$ 57,690.00	\$ 59,710.50	\$ 2,020.50	\$ 57,690.00	\$ 59,710.50
Smartconnect	150	\$ 56,250.00	\$ 56,250.00	\$ -	\$ 56,250.00	\$ 56,250.00
Smartlocate	150	\$ 56,250.00	\$ 56,250.00	\$ -	\$ 56,250.00	\$ 56,250.00
Smartmapping	150	\$ 56,250.00	\$ 56,250.00	\$ -	\$ 56,250.00	\$ 56,250.00
Smartprogramming	150	\$ 56,250.00	\$ 56,250.00	\$ -	\$ 56,250.00	\$ 56,250.00
Speaker Mic	150	\$ 604.80	\$ 596.22	\$ (1,287.00)	\$ 90,720.00	\$ 89,433.00
Desktop Chargers	3	\$ 1,443.93	\$ 1,423.45	\$ (61.44)	\$ 4,331.93	\$ 4,270.35
Single Chargers	150	\$ 166.24	\$ 163.88	\$ (2.36)	\$ 24,936.00	\$ 24,582.00
Quote Totals					\$ 1,671,142.44	\$ 1,678,315.44

Increase of \$7,173.00

Increase cost per unit of \$47.82

BID PROPOSAL		QUANTITY	UNIT PRICE	TOTAL
FURNISH LABOR, EQUIPMENT, MATERIAL & INSTALLATION FOR:				
SAW CUT 10' BY 10' AREA & REMOVE EXISTING MATERIAL -- GRADE IN STABALIZER MIX TO CURRENT SUBSOIL + NEW LIMESTONE TREATED BASE MATERIAL. INSTALL TYPE D, HMA (HOT MIX ASPHALT) AT 2.5" COMPACTED		100 SF	\$9.50	\$950.00
SUB TOTAL:				\$950.00
TAX: 8.25%				\$0.00
TOTAL:				\$950.00
NOTE: IF ACCEPTED - THIS REFLECTS TOTAL AMOUNT DUE AFTER WORK IS COMPLETED UNLESS THERE IS A CHANGE ORDER ***ALL PAYMENTS DUE WITHIN 10 DAYS FROM INVOICE DATE***				